

Baader Aerospace & Defense Day 2024 Cicor Technologies Ltd.

June 24, 2024 in Unterschleissheim

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Electronification of everything

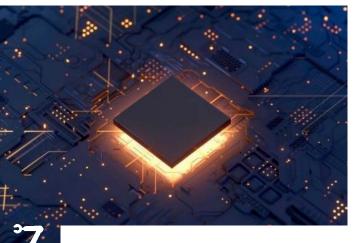
Turning ideas into advanced electronic solutions

Medical



Cicor helps improve global healthcare by the development and manufacture of applications such as hearing aids, surgical robots or smart drug delivery systems

Industrial



37% of pro forma sales 2024

Cicor is at the forefront of technology, driving miniaturization and automation in areas such as robotics, sensors, control systems and semiconductor equipment

Aerospace & Defence (A&D)



23% of pro forma sales 2024

Solutions from Cicor in aircrafts, satellites and defense systems ensure safety, reliability and communication at land, sea, in the skies and beyond

The Cicor Group in 2023 **Facts and figures**

Sales growth

24.5% to CHF 390m

Organic growth of 11.1%, gaining market share

Sales to strategic markets

EBITDA margin

11.6% Top profitability amongst peers

Book-to-bill rate

84%

Strengthened focus on Industrial, Medical, Aerospace & Defence

19

Sites, resilient setup in Europe and Asia (May 2024)

1.03

Despite a recessionary environment

3,250

Employees worldwide, of which 10% with engineering degree (May 2024)



Building of leading platforms in attractive markets

European market leader for A&D EMS



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- Long-standing supplier of design and manufacturing services to 30 leading A&D integrators in Europe
- True one-stop shop from systems engineering, critical components, assembly, on-site support and training
- Acquisition of Axis Electronics (completed 11/2021), STS Defence (01/2024) and TT Electronics' IoT division (03/2024) turned Cicor into the European leader for A&D electronics







Cicor's Domain Expertise

Communications and Networks

- Secure networks
- Satellite communications
- Antennas and RF
- Messaging Command and Control
- Information Assurance

For the Royal Navy's future Type 26, City class frigate, Cicor designed twin configurable masts for communications and sensor antennas.



Electronic Warfare

- Advanced signal processing
- Electronic Support Measures
- Calibration
- Countermeasures

Control and Instrumentation

- Control systems
- Engine management
- Databus networks
- Power distribution
- Rugged consoles, enclosures & racks

Cicor designs and manufactures highreliability cable sets for portable targeting systems that withstand the harshest environments.



NASA's Perseverance rover is discovering Mars using memory modules that contain Cicor-manufactured PCBs.



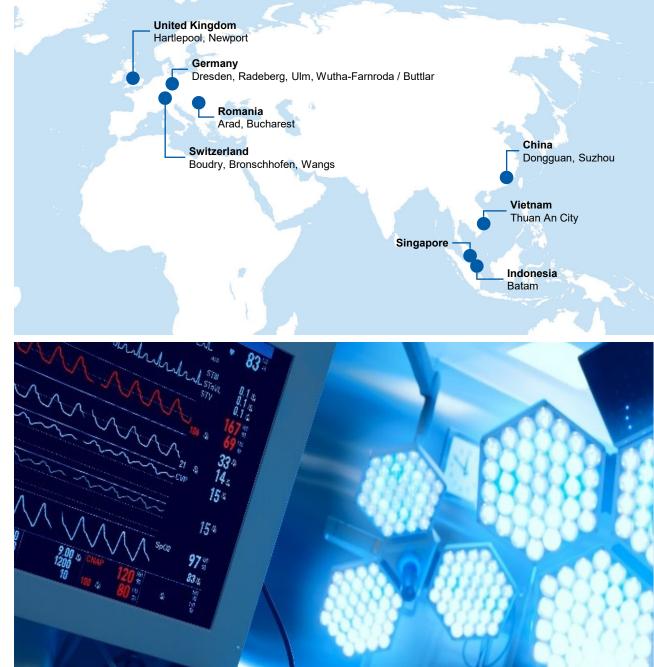
Building of leading platforms in attractive markets

Advancing healthcare through technology



- CDMO for medical devices supporting people to live healthier lives
- True one-stop shop from device engineering to critical component development/manufacturing and assembly
- Enabling advanced healthcare through miniaturization, bio-compatibility, printed electronics
- Serving high-growth verticals such as smart drug delivery, robot surgery, neurostimulation





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Cicor follows a value-accretive buy-and-build strategy since 2021



Dec-2021

Strengthening presence in the Aerospace & Defence market through the acquisition of Axis Electronics Ltd. (UK)

PHOENIX MECANO DIGITAL ELEKTRONIK

Jan-2023

Further strengthening of presence in Germany through acquisition of Phoenix Mecano Digital Elektronik incl. low-cost manufacturing site in Tunisia

stsdefence

Jan-2024

Expansion of presence in the UK high-end electronics market through acquisition of STS defence

Carve-out from



Mar-2024

Acquisition (carve-out) of three businesses from TT Electronics to strengthen presence in the UK and offer full-cycle manufacturing services in China

Jul-2021

Announcement of Cicor's inorganic growth strategy

May-2022

Acquisition of SMT Elektronik to expand EMS market presence in Germany and leverage proximity to existing Cicor subsidiary RHe Microsystems GmbH

Mar-2023

Acquisition of the thin film business of AFT in order to strengthen Cicor's position as leading supplier of thin film substrates in Europe

Thin film business of

Feb-2024

Acquisition of Evolution Medtec to enhance Cicor's MedTech product development capabilities



To be continued 2024/25

Solid deal flow and highly attractive M&A pipeline in place for years to come

Note: Dates in timeline refer for acquisitions to month as of when companies were/will be included in Cicor consolidation scope

Sales and EBITDA-Margin development since 2016

Profitable growth accelerated since 2022



Key success factors

- Value-accretive buy-and-build strategy
- Organic sales growth above market growth
- Focus on business excellence driving margins
- Superior profitability of the target sectors Aerospace & Defence, Medical and Industrial

Robust EPS development

 Underlying 2023 net earnings per share** at CHF 4.19

* The chart shows the mid-points of the guidance 2024. Cicor expects in 2024 sales to grow to CHF 460-500 Million with an EBITDA margin in the target range of 10-13%.

** Net profit (CHF 11.8 million) excluding FX losses (CHF 4.1 million) and one-off tax impacts (CHF 2.7 million) divided by outstanding shares including MCN shares (4'428767).

Reasons to invest

Cicor – an asset for your portfolio

- Market with resilient growth driven by megatrends of electronification, outsourcing and nearshoring
- Strategy targeting the most profitable segments of the market: Industrial, Medical, Aerospace & Defense
- Value accretive buy and build strategy with disciplined approach and integration playbook
- Management with track-record for successful organic and inorganic growth

Company	Analyst	Rating June 24, 2024	Target Price June 24, 2024
Baader Helvea	Zana Mamelli	Add	CHF 57.60
Kepler Cheuvreux	Patrick Steiner	Buy	CHF 64.00
mwb Research	Alexander Zienkovicz	Buy	CHF 80.00
Research Partners	Reto Huber	Buy	CHF 70.00
Zürcher Kantonalbank	Bernd Laux	Outperform	CHF 59.00

Analyst coverage

The latest list of analysts covering Cicor is available on our website: <u>https://www.cicor.com/en/investors/financial-information/analysts/</u>



Thank you





Cicor Group

